



EUROZ
HARTLEYS
MINING
SERVICES DAY

9 September 2021



ASX:MIN

OUR BUSINESS



World's largest crushing contractor



Leading pit-to-port mining services provider



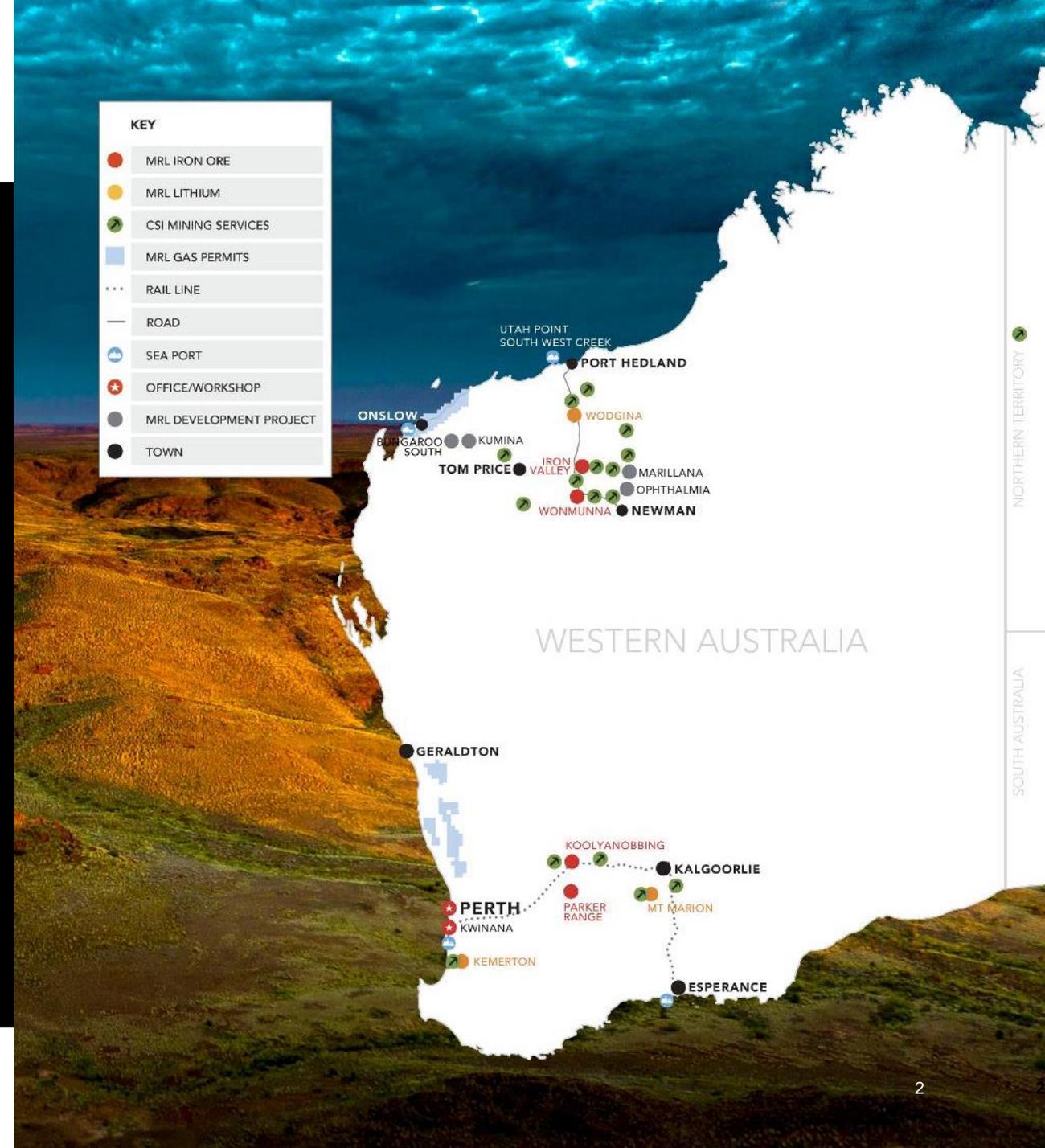
World's top 5 lithium miner with joint ownership of the largest hard rock lithium deposit



Australia's 5th largest iron ore producer



Largest acreage holder of exploration permits in Perth and Carnarvon Basin's highly prospective gas acreage



OUR TRACK RECORD

1992
COMPANY FOUNDED

2006
ASX LISTING
~450 EMPLOYEES
\$110M MARKET CAP

2021
ASX 100
+5000 EMPLOYEES
\$10B MARKET CAP



\$7.56 PER SHARE DIVIDENDS PAID



FY21 FINANCIAL PERFORMANCE SUMMARY



\$2.75

Dividends per share
175% on FY20



\$3.7bn

Revenue
76% on FY20



38.6%

ROIC
After Tax



\$1.6bn

Operating
Cash Flow¹
↑ 144% on FY20



\$1.9bn

Underlying EBITDA
↑ 148% on FY20



\$1.5bn

Cash



\$745m

Capex

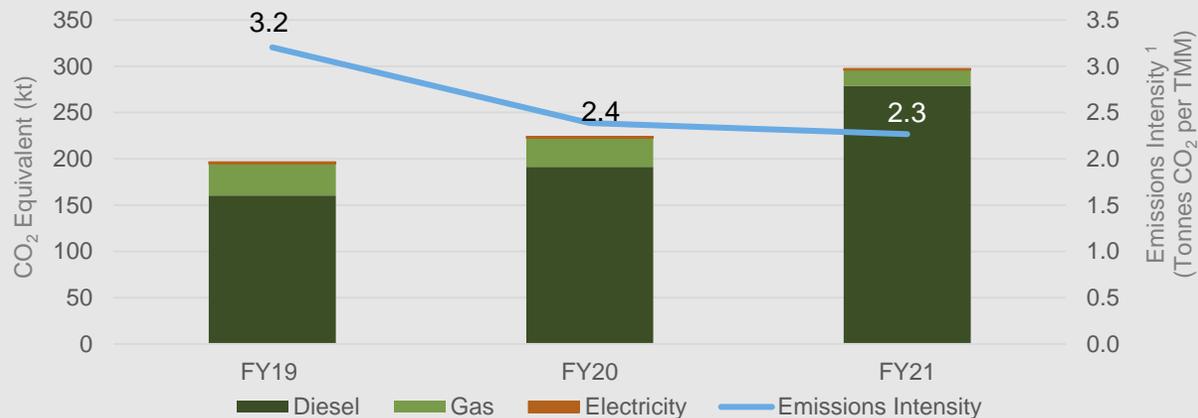
FY21 SUSTAINABILITY PERFORMANCE

MENTAL HEALTH IS AS IMPORTANT AS PHYSICAL HEALTH AND SAFETY

IMPROVED SAFETY PERFORMANCE



LOWER EMISSIONS INTENSITY



5,000+
Employees & Contractors²



130
Apprentices, Trainees, Graduates



0.12
LTIFR³



\$693m
Taxes & Royalties Paid



50
Mental Health Counselors



\$1,296m
WA Procurement Spend

CSI MINING SERVICES



CSI MINING SERVICES



MINING SERVICES

- 3 new contracts
- 5 renewals
- Volumes increased 20% pcp
- 17 open pits



CRUSHING AND PROCESSING

- 26 operating plants
- 3 new crushing and screening plants commissioned
- One NextGen 2 crusher



CONSTRUCTION

- Wonmunna infrastructure and mine development
- Carina infrastructure restart
- Design and constructed Parker Range
- Finalised Ashburton design
- MRL crane fleet and crew at Kemerton

MINING SERVICES **GROWTH STRATEGY**



Develop innovative, lower carbon mining services materials handling and infrastructure solutions

We will do this through

- Growing Tier 1 mining companies' crushing, processing and haulage contracts
- Developing significant transport/port facilities
 - Long-term pit-to-port haulage systems in low-cost quartile
 - Port infrastructure – Port Hedland and Onslow
 - Transshipping – initially out of Onslow
 - Design completed
 - Optimised for Western Australian conditions
 - Berth facility development application submitted
- Develop an energy services business
 - Transitioning to lower emitting fuels
 - Natural gas
 - Significant gas bearing reservoir identified
 - Production test to be completed to evaluate flow rates
 - An important step in our decarbonisation pathway
 - Solar and wind alternatives
 - Wonmunna 2.1MW solar power station commenced

INNOVATION **KEY TO OUR MINING SERVICES GROWTH**



CRUSHING SOLUTIONS

NextGen Crushing

- MRL design and IP
- 5 – 50Mtpa modular construction
- Rapid deployment
- Plug and play
- Remote operations capability
- Displace higher cost fixed plants
- Lower dust emission

HAULAGE SOLUTIONS

Jumbo Road Trains

- 325T payload
- Designed with Kenworth – locally manufactured
- Operating in Yilgarn
- Trailers manufacturing in Perth
- Quicker to market than rail
- Automation testing underway

MARINE SOLUTIONS

Transhipping

- MRL design
- Articulated tug and barge
- Fully enclosed and dust free
- Self-discharging
- Load cape-size vessels
- Lower capital cost port solution
- 20,000kt capacity each

CARBON FIBRE TECHNOLOGY

Vibrating Screens

- MRL design and IP
- Reduced weight
- Longer life
- Zero corrosion



THANK
YOU

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